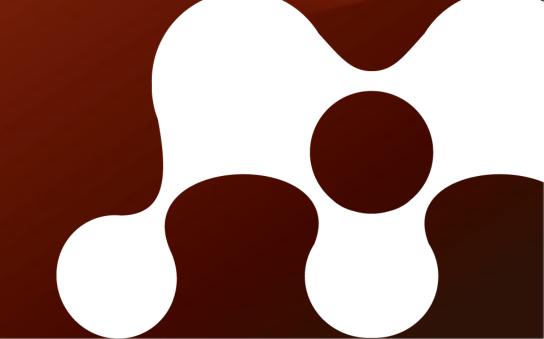
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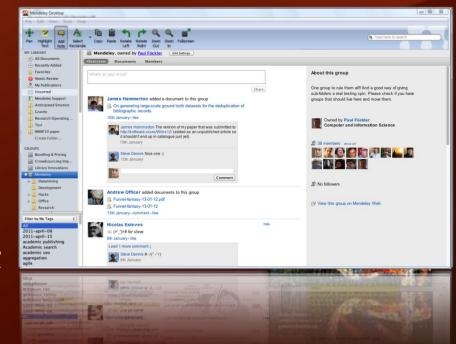
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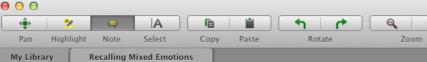


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Recalling Mixed Emotions

JENNIFER AAKER AIMEE DROLET DALE GRIFFIN*

> In two longitudinal experiments, conducted both in the field and lab, we investigated the recollection of mixed emotions. Results demonstrated that the intensity of mixed emotions is generally underestimated at the time of recall—an effect that increases over time and does not occur to the same degree with unipolar emotions. Of note, the decline in memory of mixed emotions is distinct from the pattern found for memory of negative emotions, implying that the recall bias is diagnostic of the complexity of mixed emotions rather than of any association with negative affect. Finally, the memory decay effect was driven by the felt conflict aroused by the experience of mixed emotions.

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I magine you are at Disneyland about to board the Space Mountain ride. As you climb into your rocket, you feel joy and apprehension—a mixed feeling that persists even after the ride is over. You grip the safety bar, at once thrilled (the music is pumping, the lights are pulsing) and frightened (a semirational fear: people have been thrown from their rockets before). You leave the Space Mountain ride dizzy with mixed emotions. How will you recall your experience a week later? Will you remember the mixed emotions experienced on the ride? Or will the memory of those mixed emotions fade?

Indeed, many of life's most important events are defined by a mix of emotions—both positive and negative. Consider graduation from college ("I'm making progress, but leaving my friends and family"), moving ("I'm starting a new life, but losing my old one"), or achieving major life goals ("I'm thrilled to have reached the destination, but am sad the journey is over"). Increasingly, researchers have begun to explore the nature of these mixed emotional experiences. One

*Jennifer Aaker is the General Atlantic Professor of Marketing at Stanford University, Graduate School of Business, 518 Memorial Way, Stanford, CA 94395 (aaker@gsb.stanford.edu), Aimee Drolet is associate prostream of research has examined whether people can feel positive and negative emotions simultaneously. This research suggests that mixed emotions can be experienced jointly (e.g., Andrade and Cohen 2007; Larsen et al. 2004; Priester and Petty 1996; Thompson, Zanna, and Griffin 1995), particularly during periods of transition (e.g., moving out of a college dorm) and when exposed to specific stimuli (e.g., watching the film *Life Is Beautiful*; Larsen, McGraw,

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Life events as mixed emotions

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rch has addressed the ., emotional states de-

fined by both positive and negative emotions) are recalled, leaving unanswered many foundational questions regarding Details Notes

Type: Journal Article

Recalling Mixed Emotions

Authors: J. Aaker, A. Drolet, D. Griffin

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Journal: Journal of Consumer Research

Year: 2008

Volume: 35

lssue: 2

Pages: 268-278

Abstract:

In two longitudinal experiments, conducted both in the field and lab, we investigated the recollection of mixed emotions. Results demonstrated that the intensity of mixed emotions is generally underestimated at the time of recall—an effect that increases over time and does not occur to the same degree with unipolar emotions. Of note, the decline in memory of mixed emotions is distinct from the pattern found for memory of negative emotions, implying that the recall bias is diagnostic of the complexity of mixed emotions rather than of any association with negative affect. Finally, the memory decay effect was driven by the felt conflict aroused by the experience of mixed emotions.

Tags:

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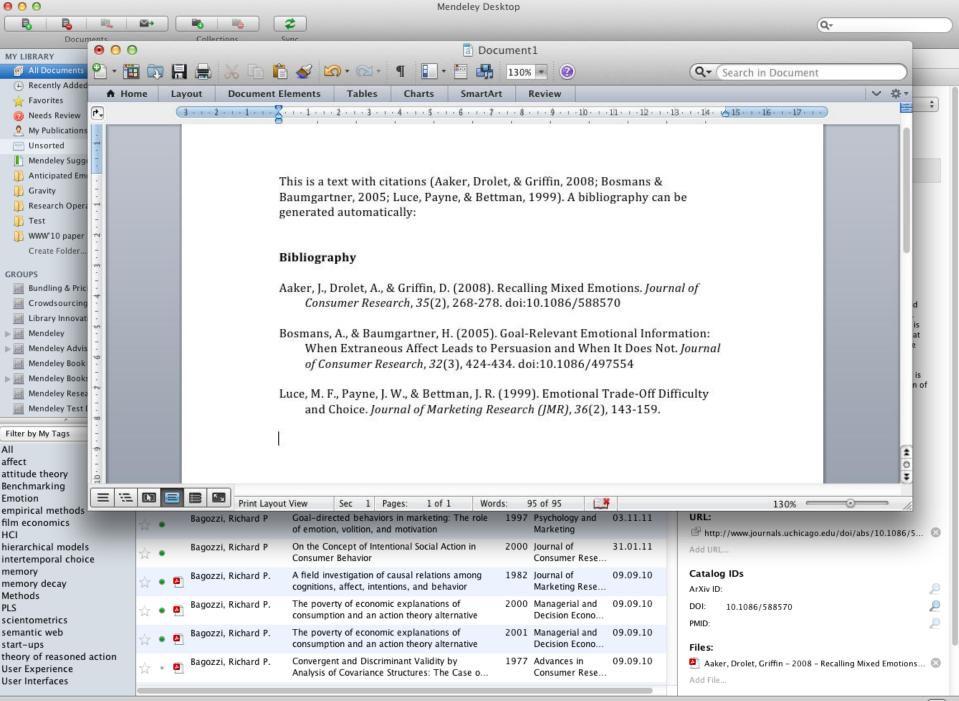
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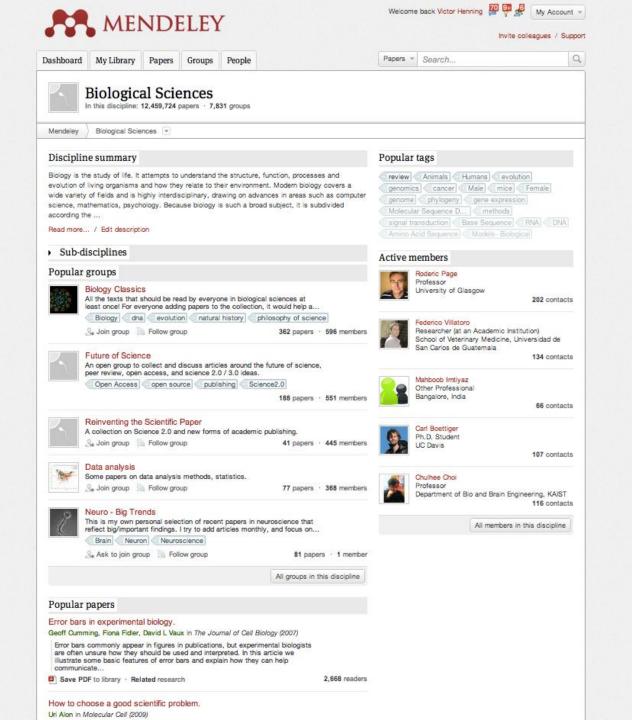
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	Physiology (2007)	
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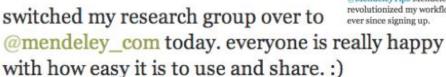


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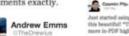
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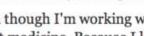
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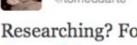


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ebon brown #jdp8 Brian, Mendeley has totally saved me!!!!! What an awesome research tool. Thank you!









Li, X., Thelwall, M., & Giustini, D. (2011). Validating online reference managers for scholarly impact measurement. *Scientometrics*.

- Sample: 1,613 articles published in *Nature* and *Science* in 2007
- Data collection took place in July 2010
- Mendeley covered 93.8% of *Nature* articles and 92.8% of *Science* articles

Table 4 Spearman correlations for Nature articles (* statistically significant at the 5% level, ** statistically significant at the 1% level, n = 793)

	WoS_citations	GS_citations	CiteULike	Mendeley
WoS_citations	1	0.957**	0.366**	0.559**
GS_citations		1	0.396**	0.592**
CiteULike			1	0
Mendeley				1

Table 5 Spearman correlations for Science articles (* statistically significant at the 5% level, ** statistically significant at the 1% level, n = 820)

	WoS_citations	GS_citations	CiteULike	Mendeley
WoS_citations	1	0.931**	0.304**	0.540**
GS_citations		1	0.381**	0.603**
CiteULike			1	01000
Mendeley				1

Correlations between Mendeley readership data and Web of Science / Google Scholar citation counts: .540** to .603**



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Behavioral Decision Making, 19, 155-69.			TABLE 1		3		
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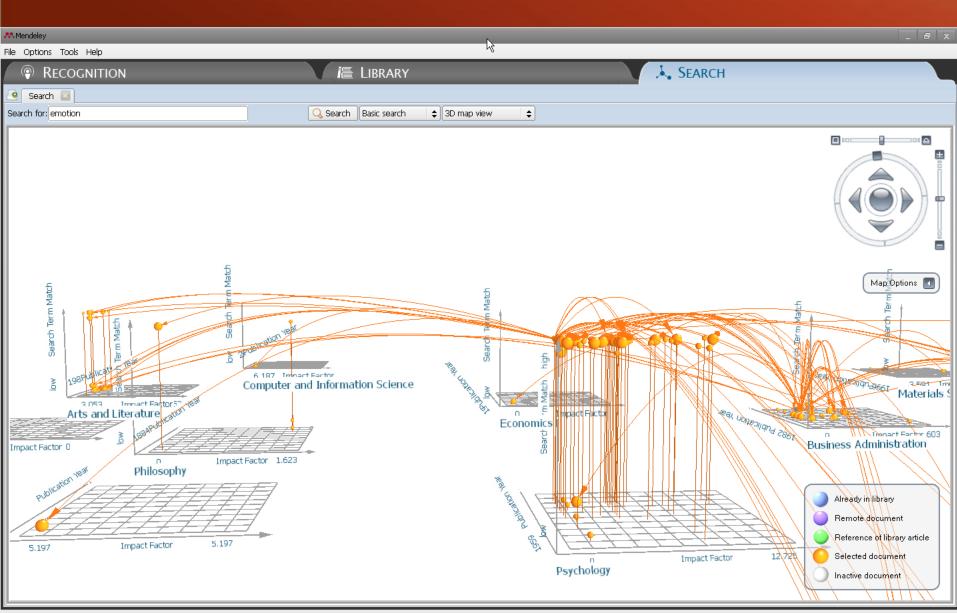
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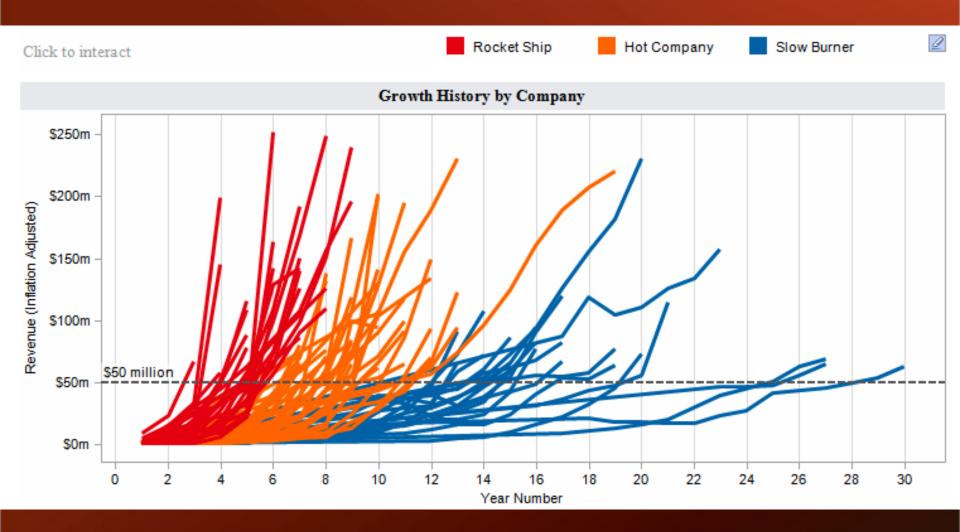


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42 Comments



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