

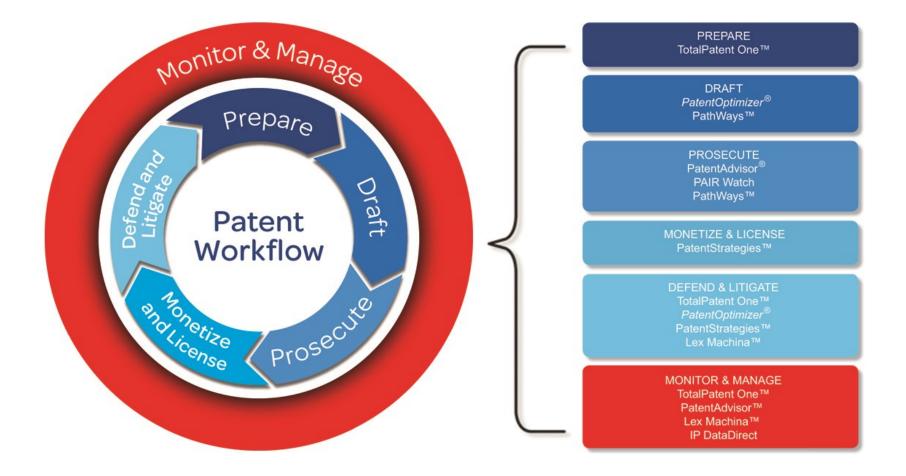
## **LexisNexis Patent Solutions**

### SEMINARIO DE INDUCCION A LA INFORMACION DE PATENTES



- What are companies doing with patents?
- TotalPatent One introduction
- Live demonstration of TotalPatent One
- PatentSight introduction: take patent analytics to the next level

### A global workflow for our entire patent process



## What kind of profiles work with patents?





#### Legal

- Prosecution Drafting and applying for patents
- Searchers
- Asserting patents, e.g. Litigation



#### **Business**

- Heads of departments, inc. R&D, Legal, IP
- High up in organisation or to do with strategy
- Business analysts

- Large corporate company investing in R&D (pharma, IT and oil for ex.)
- Law firms with an IP (patent) department
- Universities and the Technology Tranfer Office of the universities

## LexisNexis TotalPatent One<sup>®</sup> Next Generation Patent Research Tool

### Keys components of TotalPatent One

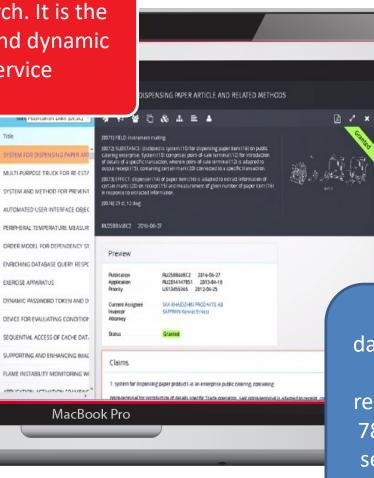
TotalPatent One<sup>™</sup> provides peace of mind when conducting patent research. It is the most complehensive, precise and dynamic patent research and retrieval service available.

# 🗆	Publication Numb	Published	Application da	Priority date	Title
1. 🗆	RU2588448C2	2016-06-27	2013-04-18	2012-04-25	SYSTEM FOR DISPENSING PAPER AR
2 🗆	RU2588413C2	2016-06-27	2011-09-07	2010-09-08	MULTI-PURPOSE TRUCK FOR RE-EST
3. 🗆	IN8800CHENP2013A	2016-06-24	2013-11-01	2011-05-23	SYSTEM AND METHOD FOR PREVEN
4. 🗆	IN9356CHENP2013A	2016-06-24	2013-11-21	2011-06-13	AUTOMATED USER INTERFACE OBJE
5. 🗆	IN9747CHENP2013A	2016-06-24	2013-12-06	2011-06-15	PERIPHERAL TEMPERATURE MEASUR
6. 🗆	IN2370DEL2015A	2016-06-24	2015-07-31	2004-11-04	ORDER MODEL FOR DEPENDENCY S
7. 🗆	IN9355CHENP2013A	2016-06-24	2013-11-21	2011-06-14	ENRICHING DATABASE QUERY RESP
8. 🗇	IN8405DELNP2013A	2016-06-24	2013-09-26	2011-03-08	EXERCISE APPARATUS
9. 🗆	IN3413KOLNP2015A	2016-06-24	2015-10-14	2013-04-03	DYNAMIC PASSWORD TOKEN AND D
10. 🗆	IN416MUMNP201	2016-06-24	2015-02-26	2012-09-14	DEVICE FOR EVALUATING CONDITION

2013-01-09

2012-09-21

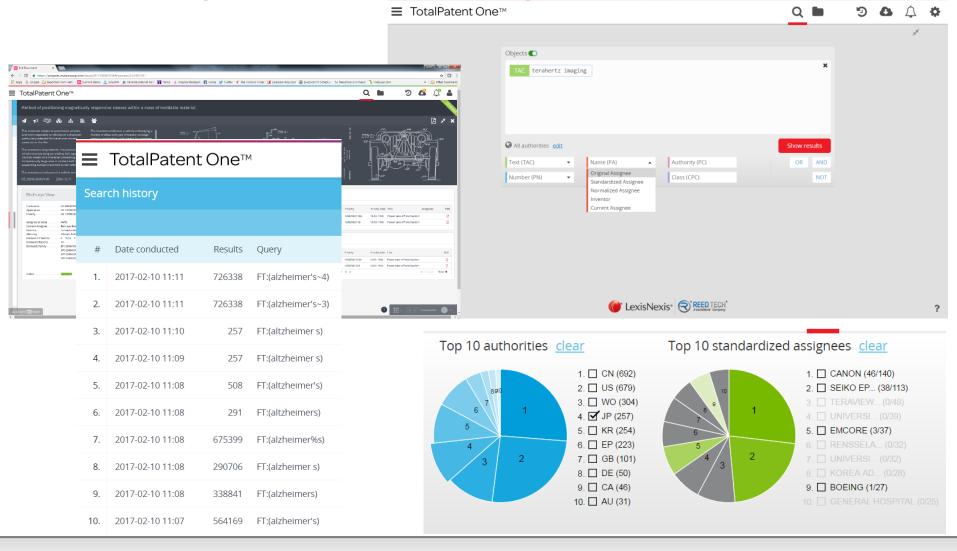
New patent search platform on top of new technology platform, build for an improved user experience



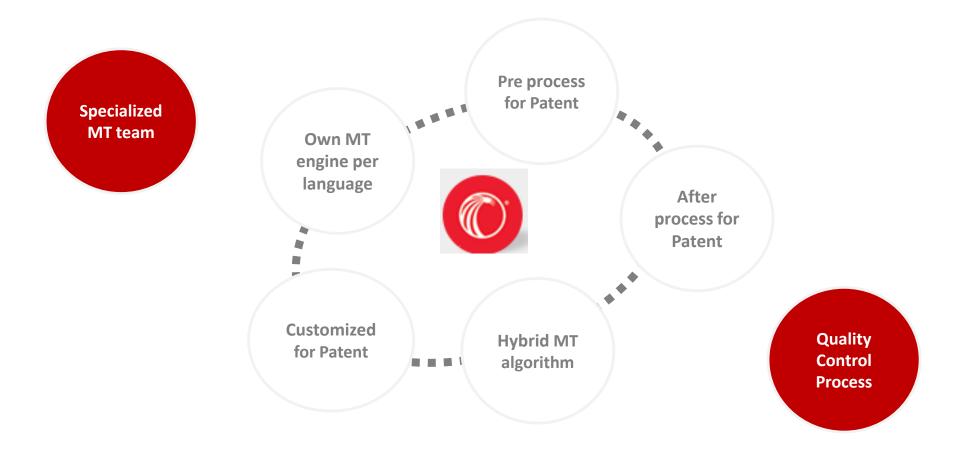
Largest patent database in the world, with over 108M records, of which over 78M Full Text records searchable in English and over 84M PDFs

### Key challenge : addressing the needs

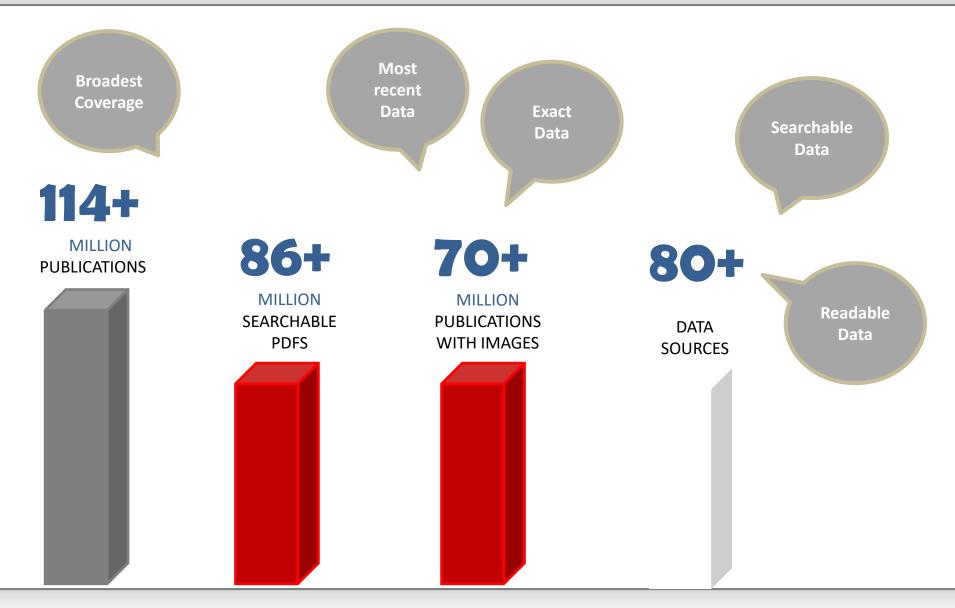
### of all : experts and less experts



### Machine translation is key to understand patents



#### Large coverage: the key to success





## **TotalPatent One live demo**

**PatentSight<sup>TM</sup>** An **analytics solution** that helps companies gain valuable insight into the strength, quality and relative value of patents and patent portfolios. **Enabling unique strategic insights throughout the IP Lifecyle**.

#### **R&D Strategy**

- Compare R&D strategies
- Align IP and Business
- Identify new entrants and potential partners

#### Benchmarking

- Benchmark patent portfolios
- Monitor portfolio strength and development of competitors
- Implement KPIs

#### **Trends**

- Identify disruptive technologies
- Reveal R&D trends
- \* Explore complementary technologies
- Find important new inventions

#### M&A

- Identify acquisition targets and alternatives
- Evaluate the patent portfolio
- Analyze technological fit
- Find patent nuggets and critical IP issues

#### **Portfolio Management**

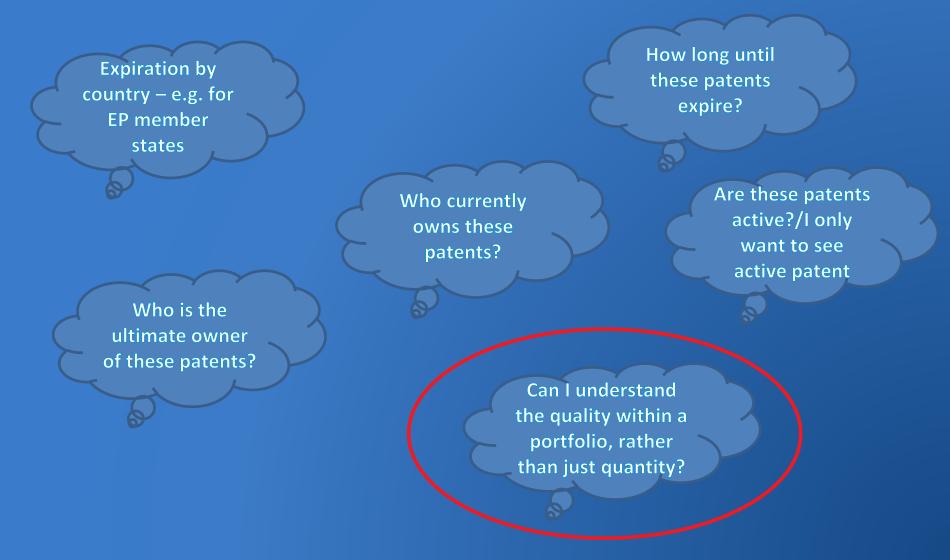
- Identify competitive strengths and weaknesses
- Increase portfolio efficiency (cost vs. benefit)
- Define country filing strategy

#### Licensing

- Find patents for licensing
- Identify potential licensees
- Pinpoint standard-relevant patents

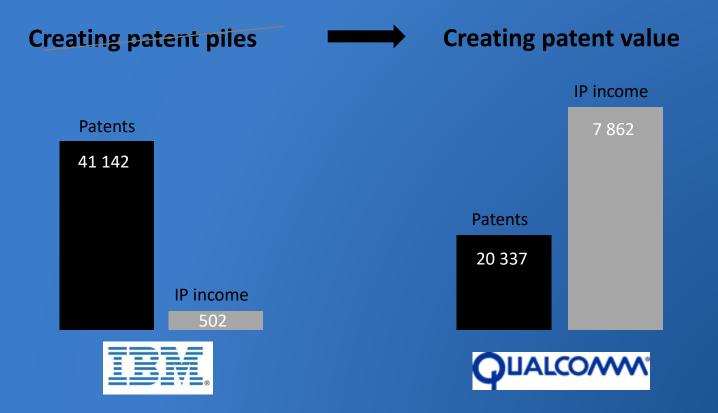


## Some Challenges In Analytics – Can Lead To Incorrect Conclusions Or Require Hours Of Data Preparation And Cleaning





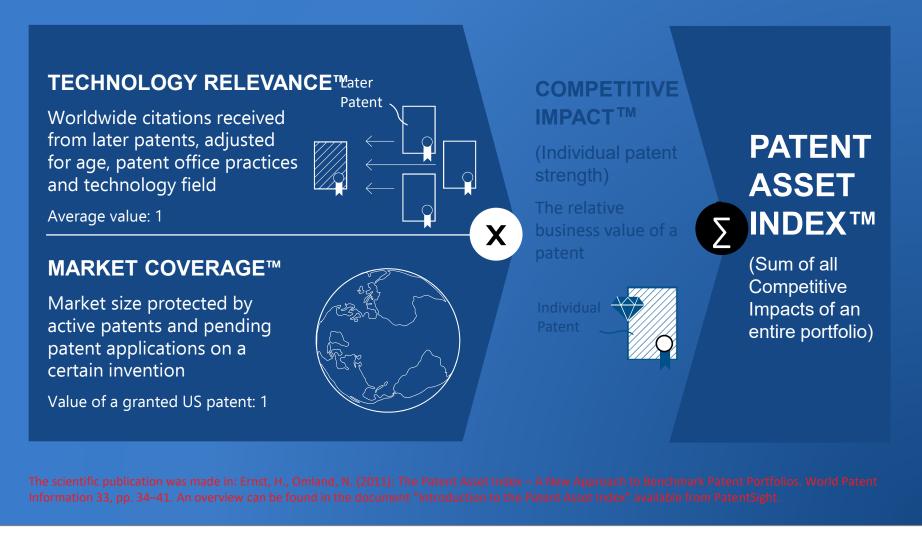
#### The Pure Number Of Patents Has Little Economic Meaning

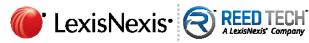


Sources: Annual reports 2014, LexisNexis PatentSight Analytics Platform; IP Income in mn. USD



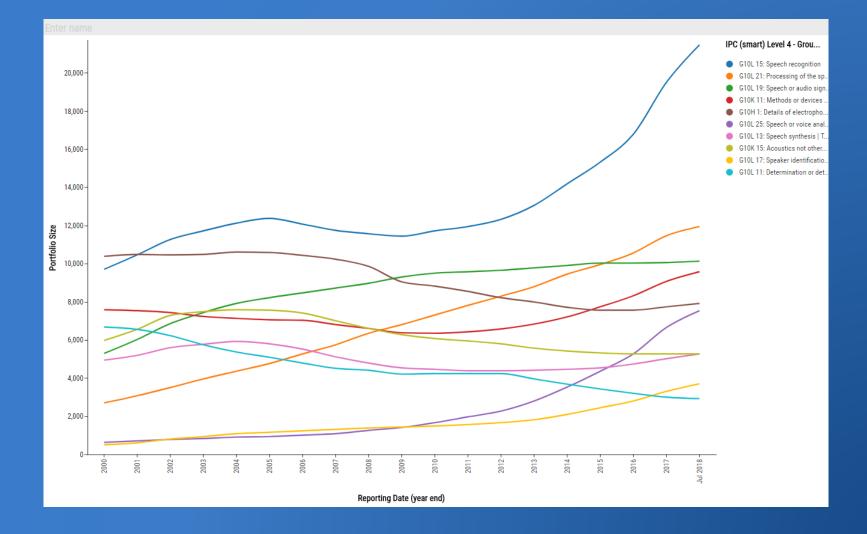
## THE PATENT ASSET INDEX<sup>™</sup> Builds On Two KPIs Which Have Shown Highest Correlation In Scientific Research To Estimate Real Value

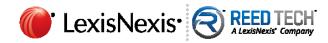




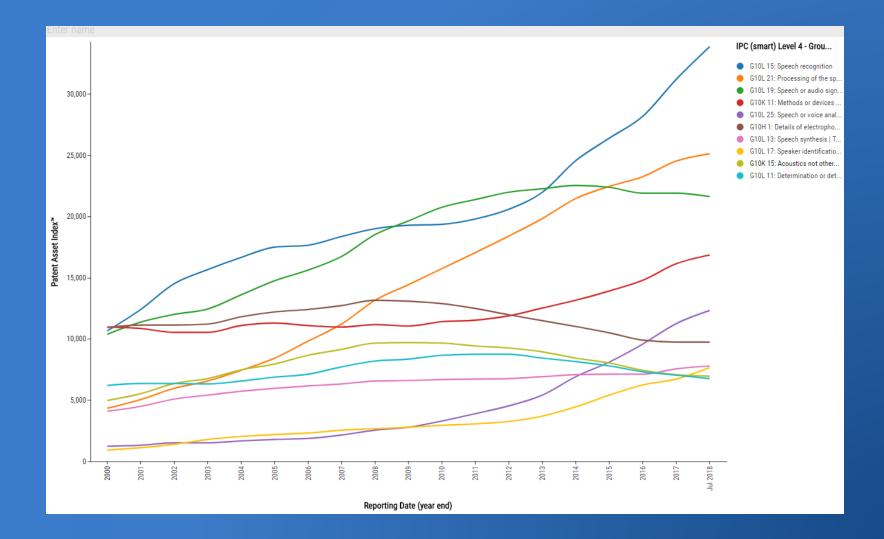
# R&D Strategy

#### **IPC:PORTFOLIO SIZE TREND**



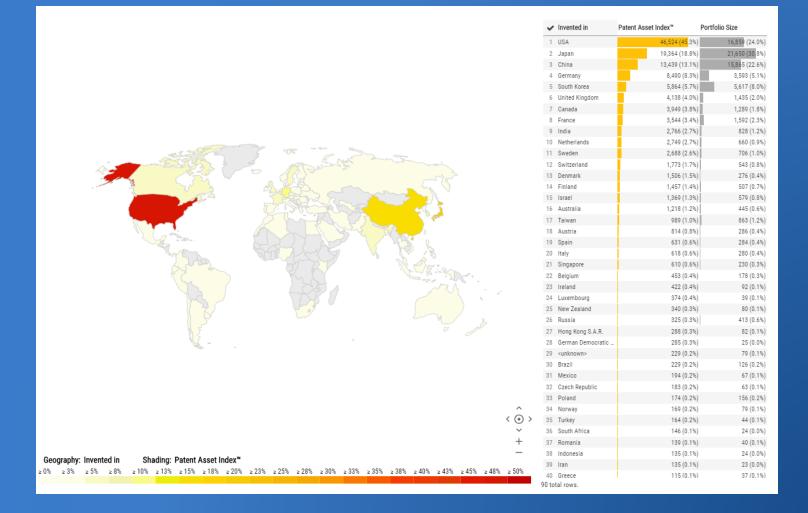


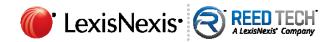
#### **IPC: PATENT ASSET INDEX TREND**





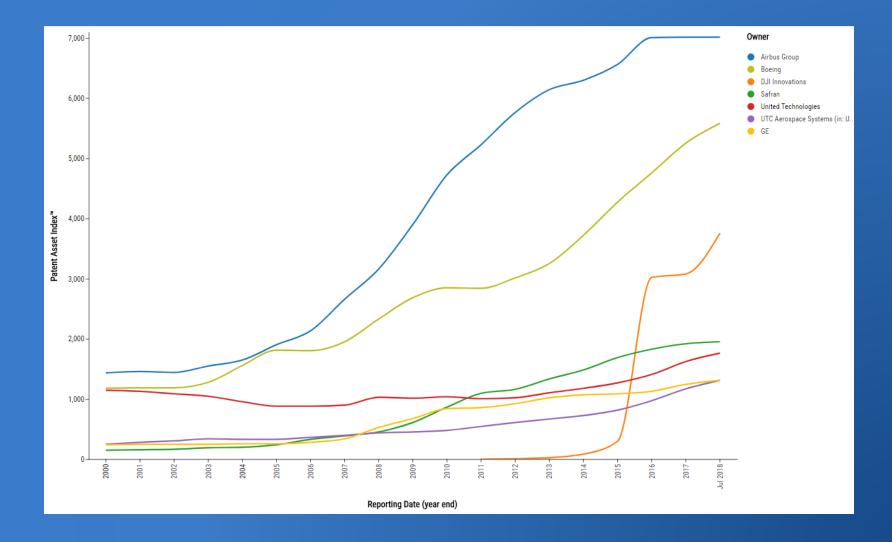
#### **R&D** Locations





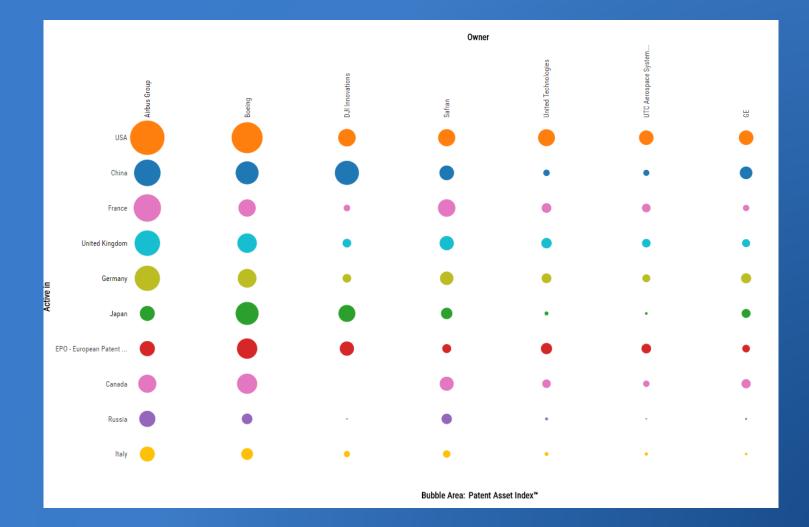
# Benchmarking

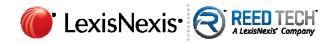
#### Patent ASSET INDEX<sup>™</sup> TREND





#### **INTERNATIONAL PROTECTION**



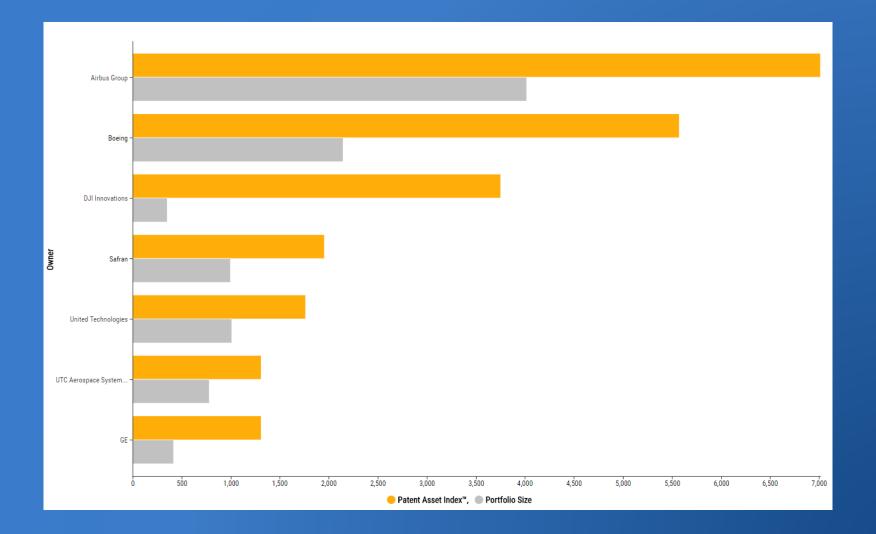


#### **BENCHMARK TABLE**

~	Owner	Patent Asset Ind	Portfolio Size	Competitive Impact™	Technology Relevance™	Market Coverage™
1	Airbus Group	7,014	4,017	1.7	1.1	1.4
2	Boeing	5,577	2,145	2.6	1.5	1.6
3	DJI Innovations	3,754	355	10.6	4.2	2.4
4	Safran	1,955	996	2.0	1.1	1.7
5	United Technologies	1,761	1,011	1.7	1.2	1.4
6	UTC Aerospace Syst	1,312	780	1.7	1.2	1.4
7	GE	1,311	417	3.1	1.7	1.8

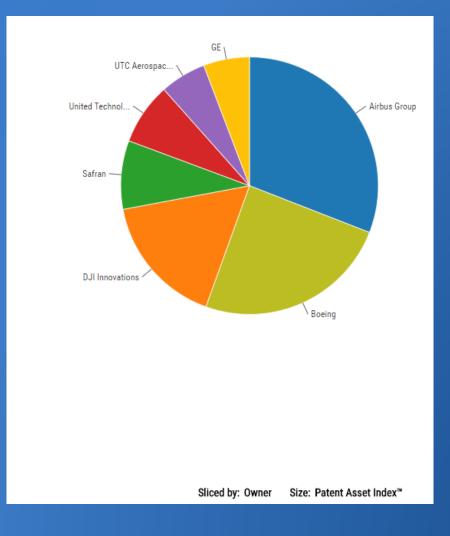


#### PORTFOLIO STRENGTH





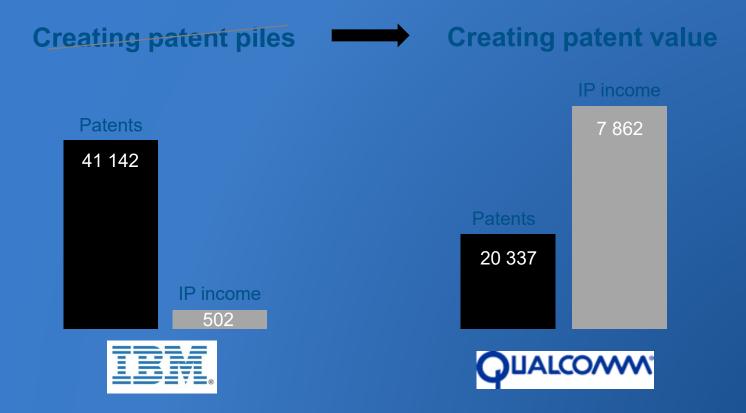
#### **TECHNOLOGY SHARE**





# Portfolio Management

#### The Pure Number Of Patents Has Little Economic Meaning

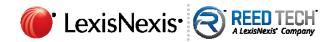


Sources: Annual reports 2014, LexisNexis PatentSight Analytics Platform; IP Income in mn. USD

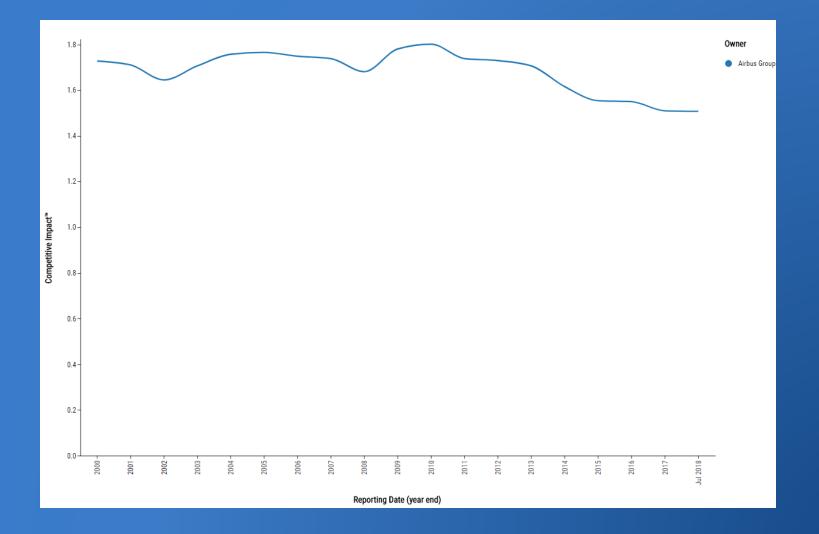


#### **PROTECTED COUNTRIES**

	✓ Active in	Patent Asset Index™ Portfolio	Size
	1 US	15,646 (90.6%)	8,034 (70.1%)
	2 FR	10,508 (60.8%)	6,377 (55.6%)
	3 DE	9,116 (52.8%)	4,992 (43.5%)
	4 CN	8,307 (48.1%)	3,113 (27.1%)
	5 GB	7,961 (46.1%)	3,616 (31.5%)
	6 CA	4,473 (25.9%)	1,660 (14.5%)
	7 EP	3,900 (22.6%)	2,037 (17.8%)
	8 JP	3,605 (20.9%)	1,120 (9.8%)
	9 RU	3,357 (19.4%)	994 (8.7%)
	10 IT	2,845 (16.5%)	1,264 (11.0%)
	11 ES	1,595 (9.2%)	775 (6.8%)
	12 CH	1,561 (9.0%)	865 (7.5%)
	13 IE	1,508 (8.7%)	758 (6.6%)
	14 BR	947 (5.5%)	263 (2.3%)
	15 KR	863 (5.0%)	313 (2.7%)
	16 WO	696 (4.0%)	254 (2.2%)
	17 SE	585 (3.4%)	225 (2.0%)
	18 NL	456 (2.6%)	198 (1.7%)
	19 AU	306 (1.8%)	114 (1.0%)
and the second sec	20 BE 21 AT	249 (1.4%)	115 (1.0%)
	21 AT 22 PL	241 (1.4%)	62 (0.5%)
	22 PL 23 MX	189 (1.1%) 159 (0.9%)	82 (0.7%) 23 (0.2%)
	23 MA 24 TR	153 (0.9%)	35 (0.3%)
	24 FR	111 (0.6%)	35 (0.3%)
and the second se	26 LU	100 (0.6%)	44 (0.4%)
	27 PT	91 (0.5%)	11 (0.1%)
	28 CZ	78 (0.5%)	19 (0.2%)
	29 NO	69 (0.4%)	52 (0.5%)
	30 SG	60 (0.3%)	41 (0.4%)
	31 IL	59 (0.3%)	42 (0.4%)
	32 DK	58 (0.3%)	29 (0.3%)
	33 IN	48 (0.3%)	15 (0.1%)
^	34 HU	21 (0.1%)	10 (0.1%)
$\langle \odot \rangle$	35 RO	20 (0.1%)	8 (0.1%)
· · · · · · · · · · · · · · · · · · ·	36 GR	19 (0.1%)	9 (0.1%)
+	37 HK	18 (0.1%)	5 (0.0%)
-	38 TW	17 (0.1%)	9 (0.1%)
Geography: Active in (ISO code) Shading: Patent Asset Index™	39 ZA	12 (0.1%)	9 (0.1%)
≥0% ≥5% ≥10% ≥15% ≥20% ≥25% ≥30% ≥35% ≥40% ≥45% ≥50% ≥55% ≥60% ≥65% ≥70% ≥75% ≥80% ≥85% ≥90% ≥95% ≥100%	40 UA 52 total rows.	11 (0.1%)	4 (0.0%)



#### QUALITY OVER TIME





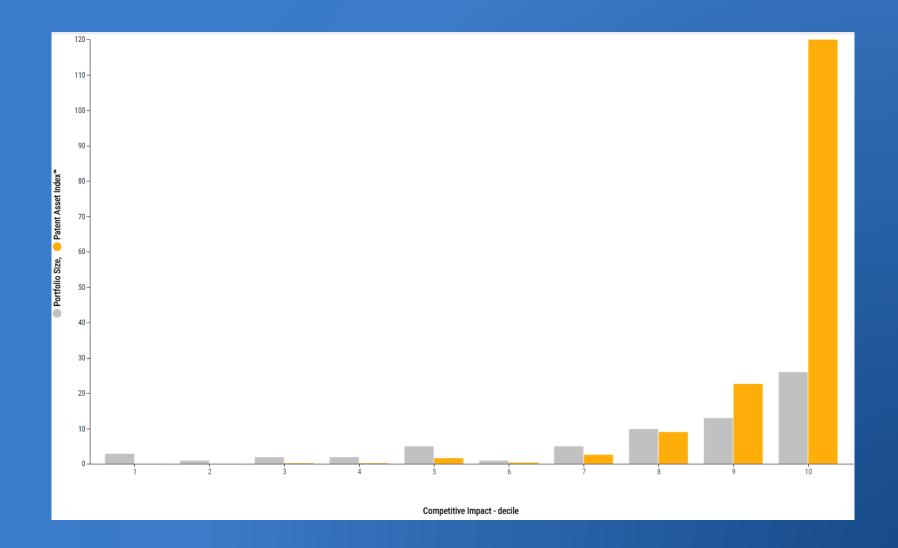
#### ADVANCED FAMILY DETAILS

~	Patent family	Filing year	Competitive Impact	" Title	Abstract	Current owners	Active countries (	Documents	Technology Relevance™	External Tec	Internal Tec.	Þ
1	EP1136238.A2	2000		33.5 METHOD AND DEVICE FOR MANUFACTURE OF PARTS REINFORCED BY FIBER BY THE I	FIELD: manufacture of parts reinforced by fiber out of dry blanks on the basis of composite materi		AT, AU, BE, BR, CA, CN, DE, ES, FI, FR, GB, IT, JP, NL, PT, RU, S		20.	0 14	4.0	6.0
2	EP2882644.A1	2013		54.8 LANDING GEAR DRIVE SYSTEMS.	The present invention provides drive systems for rotating one or more wheels (16) of an aircraft la	Airbus Group More	CA, CH, CN, DE, EP, GB, IE, JP, KR, MX, RU, US	CA2879327.A1 CN104520186.A More	16.	9 7	7.4	9.5
3	EP2949459.A1	2014		40.2 Waste compaction system for a vehicle, cabin monument for a vehicle having such a waste com	A waste compaction system for a vehicle comprises a moveable trolley (2,3) for storing waste, and		CN, EP, US	CN105314305.A EP2949459.A1 More	21.	.1 2	2.8	18.4
4	EP2536630.A2	2011		39.2 MODULAR CABIN SEGMENT, CABIN FOR A VEHICLE AND VEHICLE WITH A CABIN	A modular cabin segment for a vehicle includes a first lateral segment module accommodatin	Airbus Group More	CN, DE, EP, RU, US	CN102762455.A CN102762455.B More	15.	8 4	1.9	10.9
5	EP2882643.A1	2013		35.7 LANDING GEAR DRIVE SYSTEMS.	The present invention provides drive systems for rotating one or more wheels (16) of an aircraft la	Airbus Group More	CA, CH, CN, DE, EP, GB, IE, JP, KR, MX, RU, US	CA2879325.A1 CN104520185.A More	11.	3	2.5	8.8
6	EP3016764.A2	2013		32.6 Process for additive manufacturing of parts by melting or sintering particles of powder(s) using a hig	for rapid manufacturing of parts	Airbus Group Safran More	CA, CN, EP, FR, JP, RU, US	CA2917038.A1 CN105764634.A More	14.	7 14	1.7	0.0
7	EP2737820.A1	2012		28.3 BAG ARTICLE COMPRISING DISPLAY AND COMMUNICATION SYSTEM FOR BAG ARTICLE	PROBLEM TO BE SOLVED: To provide an intelligent bag.SOLUTION: A bag article 10 c	Airbus Group More	CH, CN, CZ, DE, FR, GB, IE, JP, US	CN103844534.A CN103844534.B More	11.	5 11	1.5	0.0
8	EP2134522.A1	2007		23.2 Method for producing preform for fiber composite structure suitable for power flows, involves providin			CA, CN, DE, ES, FR, GB, US	CA2680470.A1 CA2680470.C More	10.	1 7	7.9	2.2
9	EP2571763.A2	2010		21.5 Hybrid drive and energy system for aircraft	The invention relates to a hybrid drive system for aircraft, in particular helicopters, comprising		CN, DE, FR, GB, KR, US	CN102971216.A CN102971216.B More	9.	7 8	3.4	1.4
10	EP1885911.A2	2005		21.0 SOL FOR APPLYING SOL-GEL COATING ON SURFACE, METHOD OF APPLYING SOL-GEL COATING,	FIELD: chemistry. * SUBSTANCE: invention relates to sol for applying sol-gel coating onto a surface. Th	Airbus Group More	CA, CN, DE, FR, GB, JP, RU, US	AT551440.T BRPI0610165.A2 More	8.	1 7	7.5	0.6
11	EP2254749.A1	2008		20.4 METHOD OF PRODUCING SOLID PART OF FIBROUS COMPOSITE	FIELD: process engineering.SUBSTANCE: invention relates to production of solid parti	Airbus Group	CN, DE, FR, GB, US	CA2716984.A1 CN101970215.A More	9.	6 7	7.0	2.6
12	EP2702382.A2	2011		20.0 METHOD AND SYSTEM FOR INSPECTING A SURFACE AREA FOR MATERIAL DEFECTS	A method for inspecting a surface area of a known position for material defects by means of a c		DE, EP, US	DE102011017564.A1 DE102011017564.B4 More	13.	0 12	2.0	1.0
13	EP2998223.A1	2014		19.4 Aircraft air conditioning system and method of operating an aircraft air conditioning system			CA, CN, EP, US	CA2904475.A1 CN105438481.A More	9.	.0 2	2.8	6.2
14	EP2921600.A1	2014		18.3 Rotary joint, framework construction kit and method for constructing a framework	The present invention pertains to a rotary joint (10), comprising an outer shell segment (1) having th		DE, GB, US	EP2921600.A1 EP2921600.B1 More	13.	4 7	7.8	5.6
15	EP2429747.A1	2009		18.2 Drilling head with axial vibrations	head (1) with an axial oscillation	Airbus Group Arts et Metiers Paris More	BR, CA, CN, DE, ES, FR, GB, JP, RU, US	BRPI1015269.A2 CA2760063.A1 More	6.	6 5	5.9	0.7
16	EP1883526.A1	2005		18.0 METHOD OF PRODUCING REINFORCED CELLULAR MATERIALS AND THREE-LAYER S	FIELD: process engineering. ^ SUBSTANCE: invention relates to composite materials. Proposed	Airbus Group More	CN, DE, FR, RU, US	BRPI0609920.A2 CA2604572.A1 More	8.	7 4	4.2	4.6
47	500470404 40	2010	_		DOODLEN TO BE COLVED. T.	Alabara Orana		040771440 41				2.0



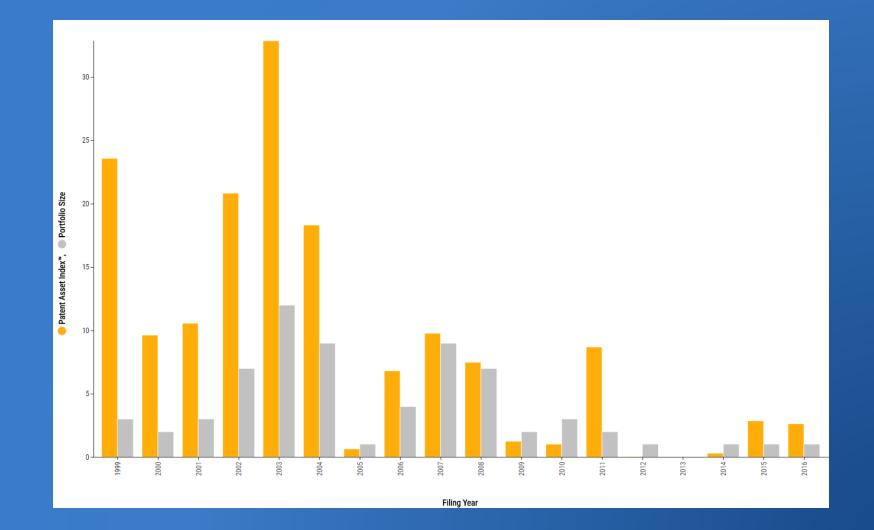
# Licensing

#### VALUE DISTRIBUTION





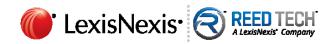
#### AGE DISTRIBUTION





#### **TOP IPC CLASSES**

✓ IPC (smart) Level 4 - Group title	Patent Asset Index™	Internal Patent Asset Index™	External Patent Asset Index™	Portfolio Size	Competitive Impact™	Technology Relevance™	Market Coverage™	Age	
1 G01N 21: Investigating or analysing	. 107	13	9	2	7 3.	9 3.	3	1.2	15.2
2 H01L 21: Processes or apparatus s	32	3	2	3	3 1.	0 1.	3	0.7	12.0
3 H01L 23: Details of semiconductor	30	3	2	3	5 0.	9 1.	2	0.7	11.8
4 A61B 5: Measuring for diagnostic p	24	3	2		5 4.	7 4.	0	1.3	16.3
5 G01J 5: Radiation pyrometry	23	2	2		8 2	9 2.	5	1.2	13.2
6 G01J 3: Spectrometry   Spectropho	23	2	2		5 4.	5 3.	0	1.4	14.4
7 G01R 31: Arrangements for testing	21	5	1	;	6 3.	4 1.	8	1.9	8.5
8 G01N 22: Investigating or analysing	. 21	3	1		5 4	1 3.	5	1.2	14.8
9 A61B 6: Apparatus for radiation dia	19	2	1	i :	3 6.	2 4.	8	1.5	16.4
10 G01N 23: Investigating or analysing	. 18	2	1	i	3 6.	2 4.	1	1.5	15.9
11 G01B 11: Measuring arrangements	16	2	1		4 3.	9 3.	.1	1.1	13.6
12 H01L 31: Semiconductor devices s	15	1	1		3 5.	0 4.	7	1.1	17.0
13 A61B 10: Other methods or instrum	. 11	2			2 5.	8 4.	7	1.2	18.7
14 A61B 1: Instruments for performing	. 10	1			2 4.	8 3.	.1	1.7	15.0
15 H01L 25: Assemblies consisting of		1			-		.6	0.7	13.3
16 A61C 1: Dental machines for boring		_			1 8	7 5.	6	1.5	19.0
17 A61C 19: Dental auxiliary appliances	ç	1			1 8.	7 5.	.6	1.5	19.0
18 G01R 27: Arrangements for measur				' <u> </u>	1 8	6 2.	8	3.1	7.5
19 H01S 1: Masers, i.e. devices for ge	8	0	-		3 2	8 2.	.5	1.2	15.9
20 G02B 26: Optical devices or arrang	8				-			1.3	15.9
21 G01N 33: Investigating or analysing	. 7	1			2 3.				13.5
22 G02F 1: Devices or arrangements f	1				1 6.			1.1	18.4
23 G06K 9: Methods or arrangements	1				1 6.			1.1	18.4
24 H01S 5: Semiconductor lasers	;				1 6.			1.1	18.4
25 H01Q 5: Arrangements for simultan					2 3.				15.9
26 H05K 3: Apparatus or processes fo	ę				-	_		2.3	7.1
27 H01L 29: Semiconductor devices s	4	C			4 1.				11.2
28 G01T 7: Details of radiation-measur	. 4	C	-		1 4.				15.9
29 H01L 33: Semiconductor devices w	. 4	C	-		1 4.				15.9
30 H01Q 1: Details of, or arrangement	4	C			1 4				15.9
31 H01Q 3: Arrangements for changin	4	. 0			1 4.				15.9
32 H01Q 9: Electrically-short aerials h	4	C C			1 4.			1.0	15.9
33 G01R 23: Arrangements for measur	. 4	C C			1 3.			1.0	14.6
34 B29C 43: Compression moulding, i	4	0			1 3.				11.5
35 B30B 11: Presses specially adapte	1	C			1 3.				11.5
36 G06F 19: Digital computing or data	1	0			1 3.			1.2	15.6
37 G06G 7: Devices in which the comp					1 3.				15.6
38 G01J 11: Measuring the characteri	3				1 3.			0.8	18.4
39 G01V 3: Electric or magnetic prosp	1				1 2				13.9
40 G01V 8: Prospecting or detecting b	1	C			1 2			1.0	13.9
41 0010 1- 0	i ,		ī .	i .	1 0	· •	0	2.0	0.5

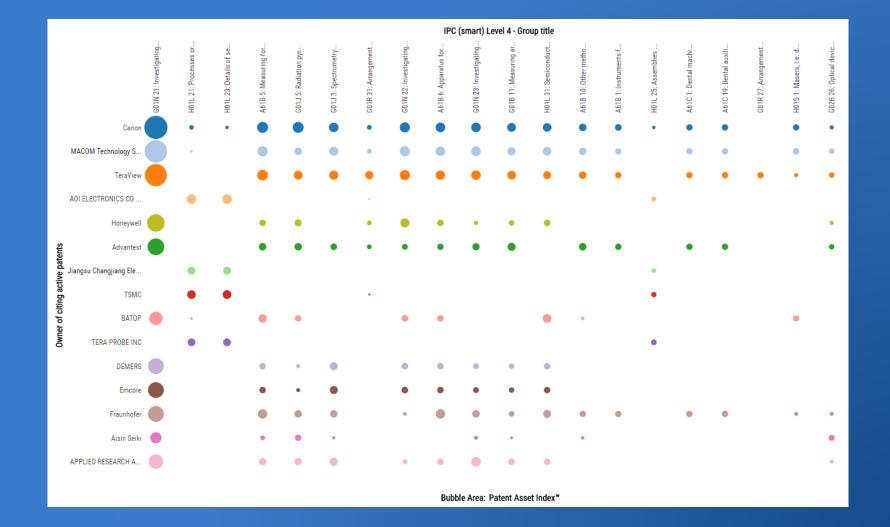


#### **CITING COMPANIES**

<ul> <li>Owner of citing active patents</li> </ul>	Patent Asset Index™	Portfolio Size	Competitive Impact™	Technology Relevance™	Market Coverage <sup>™</sup>	Age
1 Canon	108	25	4.3	3.6	1.2	15.5
2 TeraView	103	21	4.9	3.9	1.3	15.6
3 MACOM Technology Solutions	98	21	4.7	3.9	1.2	16.3
4 Honeywell	57	12	4.8	4.3	1.1	16.2
5 Advantest	53	11	4.8	3.9	1.2	16.6
6 Fraunhofer	51	9	5.7	4.8	1.2	16.0
7 Government of the United States	48	8	6.0	5.2	1.2	17.4
8 DEMERS	47	9	5.2	4.5	1.2	16.2
9 Emcore	47	9	5.2	4.5	1.2	16.2
10 BATOP	41	10	4.1	3.8	1.1	16.4
11 APPLIED RESEARCH AND PHOTONICS	40	8	5.0	4.0	1.3	15.2
12 Hamamatsu Photonics	39	7	5.6	4.7	1.2	17.3
13 Boeing	36	7	5.2	4.3	1.2	16.5
14 JEZ DAVID R	36	8	4.5	4.0	1.1	16.3
15 Rensselaer	33	6	5.5	4.6	1.2	17.0
16 HARAN FRANK M	32	7	4.6	4.1	1.1	16.6
17 New Jersey Inst. of Tech.	31	5	6.2	5.6	1.1	17.1
18 Nikon	31	5	6.2	5.1	1.3	17.2
19 Smiths Group	29	6	4.8	4.0	1.2	15.4
20 Panasonic	28	7	4.0	3.2	1.1	14.4
21 MACHATTIE ROSS K	27	6	4.5	4.0	1.1	16.1
22 USST	27	5	5.4	4.9	1.1	17.3
23 TETECHS	26	4	6.5	5.5	1.2	16.4
24 Arkray	26	6	4.3	3.5	1.2	14.6
25 Aisin Seiki	24	8	3.1	2.8	1.1	15.5
26 MIT	24	4	6.1	5.3	1.2	16.3
27 Toshiba	22	7	3.2	3.2	0.9	15.5
28 Altria Group	22	4	5.5	5.3	1.0	18.6
29 Philip Morris	22	4	5.5	5.3	1.0	18.6
30 SHAFER KENNETH H	22	4	5.5	5.3	1.0	18.6
31 TRAN PHUC G	22	4	5.5	5.3	1.0	18.6
32 NASA	22	4	5.4	4.9	1.1	18.1
33 Chinese Academy of Sciences	22	6	3.6	3.3	1.1	16.1
34 CATCHPOLE MARK	21	3	7.1	6.4	1.1	18.0
35 ZENTIAN	21	3	7.1	6.4	1.1	18.0
36 CRAWLEY	21	3	7.1	5.7	1.2	18.9
37 Coherent Inc	21	4	5.3	4.4	1.2	16.0
38 University of Washington	21	4	5.3	3.7	1.3	15.9
39 Oxford Innovation (in: Oxford Univ.)	21	3	6.9	5.9	1.1	18.9
40 University of Oxford	21		6.9	5.9		
A4 facel	01				4.0	44.4



#### **IPC BY CITING COMPANY**





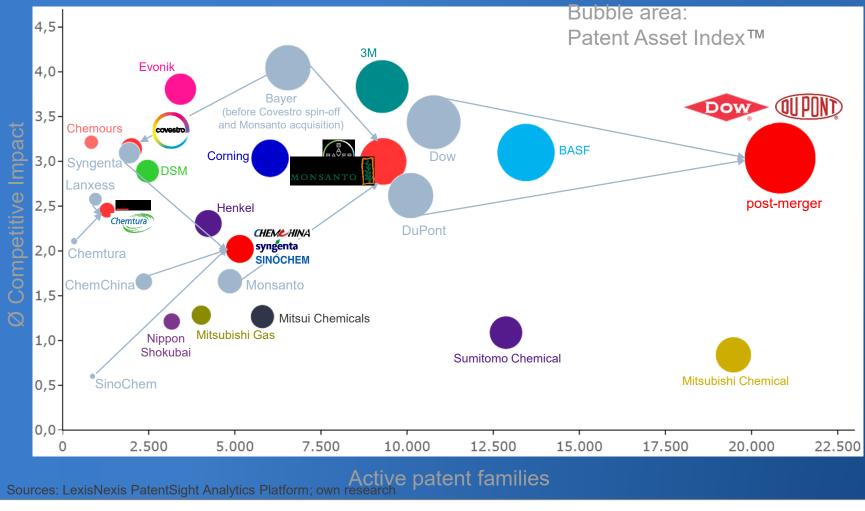
#### PATENT FAMILY BY CITING COMPANY

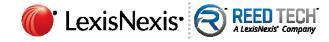
~	Patent family	Owner of citing active paten	No. of citing active patent families (by citing owner)	Filing year	Competitive Impact™	Title	Abstract	Current owners	Age
1	US2003178584.A1	DEMERS		11 2000		6.6 A terahertz imaging apparatus with phase comparison	An apparatus and method for imaging a sample using terahertz, infra-red or millimetre radiation	TeraView More	1 🔺
2	EP1613935.A1	DEMERS		11 2003		7.6 Spectroscopy apparatus and associated technique	Apparatus and method for detecting an explosive material, involving irradiating an object wit	TeraView More	1
3	US2004095147.A1	Formfactor		8 2001		5.1 A probe comprising a dielectric body for examining a sample using radiation	A probe for examining a sample (5) comprises an emitter (1) eg of Terahertz radiation, a radiation d		1
4	US2009200472.A1	DEMERS		8 2006		3.9 TEMPERATURE TUNABLE DISTRIBUTED FEEDBACK DIODE LASERS FOR THE GENERATION 0	Apparatus for measurement of a sample comprises means for generating electromagnetic radia		1
5	EP1613935.A1	United Technologies		7 2003		7.6 Spectroscopy apparatus and associated technique	Apparatus and method for detecting an explosive material, involving irradiating an object wit	TeraView More	1
6	EP1613935.A1	UTC Aerospace Systems (in: UTC)		7 2003		7.6 Spectroscopy apparatus and associated technique	Apparatus and method for detecting an explosive material, involving irradiating an object wit	TeraView More	1
7	US2006125072.A1	Jiangsu Changjiang Electronics		7 2004	-	2.6 Semiconductor device having a second semiconductor construction mounted on a first semiconducto	A semiconductor device comprises a plurality of semiconductor constructions being mutually lam		1
8	EP1660867.A1	Canon		7 2003		6.8 Method and Apparatus for Investigating a Non-Planar Sample	Method and apparatus for investigating a sample particularly a pharmaceutical tablet. An emitt	TeraView More	1
9	US2003178584.A1	UTC Aerospace Systems (in: UTC)		6 2000		6.6 A terahertz imaging apparatus with phase comparison	An apparatus and method for imaging a sample using terahertz, infra-red or millimetre radiation	TeraView More	1
10	US2003149346.A1	Rockwell Collins		6 2000		3.0 Apparatus and method for investigating a sample using terahertz radiation	An apparatus and method for detecting variation in the composition of a sample, the vari	TeraView More	1
11	US2003178584.A1	Canon		6 2000		6.6 A terahertz imaging apparatus with phase comparison	An apparatus and method for imaging a sample using terahertz, infra-red or millimetre radiation	TeraView More	1
12	US2003178584.A1	United Technologies		6 2000		6.6 A terahertz imaging apparatus with phase comparison	An apparatus and method for imaging a sample using terahertz, infra-red or millimetre radiation	TeraView More	1
13	US2005156120.A1	DEMERS		6 2002		<ol> <li>Using transmission or reflective Tera-hertz radiation spectrum for identifying molecular macrostruct</li> </ol>	The method comprises irradiating samples with radiation having plurality of frequencies in the ran		1
14	US6828558.B1	Rensselaer		6 1999		5.9 Three dimensional imaging using terahertz or Far IR radiation	A method and apparatus for imaging a sample, the method comprising the steps of irradiatin	TeraView More	
15	CN1375869.A	TSMC		6 2001		1.4 SEMICONDUCTOR DEVICE AND MANUFACTURING METHOD THEREFOR	PURPOSE: To make the heights of columnar electrodes high and uniform in a semiconductor devic		1
16	US2007232061.A1	AOI ELECTRONICS CO LTD		6 2004		2.9 Semiconductor device having adhesion increasing film and	A semiconductor device includes at least one semiconductor	TERA PROBE INC	1



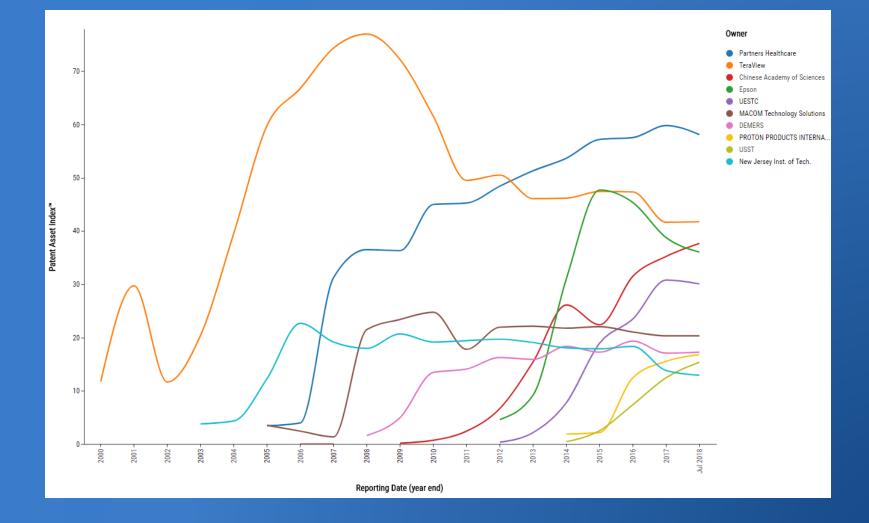
# M&A - Scouting

#### The 2016 M&A Wave Changes The Forces In The Chemical Industry





#### PATENT ASSET INDEX™ TREND





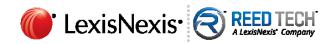
#### MAIN INDICATIORS

~	Owner	Patent Asset Ind	Portfolio Size	Competitive Impact™	Technology Relevance™	Market Coverage™	
1	Partners Healthcare	58	1	58.1	18.8	3.1	1
2	TeraView	42	10	4.2	3.9	1.1	
3	Chinese Academy of	38	46	0.8	1.4	0.6	j.
4	Epson	36	28	1.3	1.0	1.1	
5	UESTC	30	38	0.8	1.5	0.5	5
6	MACOM Technology	20	1	20.3	9.9	2.0	j.
7	DEMERS	17	7	2.5	2.5	0.9	)
8	PROTON PRODUCTS	17	4	4.2	2.8	1.1	
9	USST	15	14	1.1	1.6	0.7	1
10	New Jersey Inst. of T	13	5	2.6	2.6	0.9	)
11	Canon	13	13	1.0	0.8	1.0	0
12	China Academy of En	12	18	0.7	1.3	0.5	ō
13	University of California	12	4	2.9	1.2	2.1	
14	Tsinghua University (	12	5	2.3	1.8	1.1	
15	Ishida	11	1	11.5	4.8	2.4	ţ
16	Rensselaer	11	3	3.7	3.7	1.0	1
17	<unknown></unknown>	10	17	0.6	0.8	0.7	7
18	UNIV CAPITAL NOR	9	13	0.7	1.4	0.5	5
19	CETC	9	9	1.0	1.7	0.5	ő.
20	University of Michigan	8	1	7.8	7.8		
21	Sony	8	4	1.9	1.3	1.3	Ś.
22	MIT	8	3	2.5	2.8	0.9	1
23	SHENZHEN TERAHE	8	3	2.5	0.8		
24	UK Research & Innov	8	1	7.6	3.0		
25	University of Glasgow	8	1	7.6	4.3		
26	Peking University	7		1.3	3.1		
27	Technion	7	1	6.7	3.8		
28	Tianjin University	7	14	0.5			
29	KUKA (in: Midea Gro	6	1	6.4	3.5		
30	Midea Group	6	1	6.4	3.5		
31	Honeywell	6	4	1.5	1.4		
32	HUAXUN ARK TECH	6	3	2.0			
33	Olympus	6	3	1.9			
34	SHENZHEN INSTITU	6	2	2.9			
35	SHENZHEN THZ SCI	6	2				
36	CHINA COMMUNICA	5	2	2.7			
37	Caltech	5	2	2.7	2.7		
38	Beijing Institute of Te	5	9	0.6	1.1		
39	CNRS	5	3	1.7	0.8		
40	Smiths Group	5	2	2.6	1.6	2.0	1

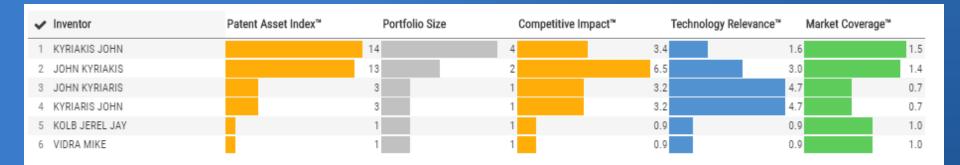


#### COMPANY'S KEY FOCUS

~	Owner	IPC (smart) Level 4 - Group title	Patent Asset Index™	Share in total portfolio strength (PAI) of owner	Portfolio Size	Share in total portfolio size of owner
1	Partners Healthca	A61B 5: Measuring for diagnostic purposes   Identification of	58	3	0.8%	1 0.0%
2	Partners Healthca	G01B 9: Instruments as specified in the subgroups and charac	51	3	0.8%	1 0.0%
3	Partners Healthca	G01B 11: Measuring arrangements characterised by the use of	50	3	0.8%	1 0.0%
4	Partners Healthca	G01J 3: Spectrometry   Spectrophotometry   Monochromators	50	3	0.8%	1 0.0%
5	Partners Healthca	G01J 9: Measuring optical phase difference   Determining degr	50	3	0.8%	1 0.0%
6	Partners Healthca	G01N 21: Investigating or analysing materials by the use of op	50	3	0.8%	1 0.0%
7	Partners Healthca	G02B 6: Light guides   Structural details of arrangements com	50	3	0.8%	1 0.0%
8	Partners Healthca	G02B 26: Optical devices or arrangements using movable or d	51	3	0.8%	1 0.0%
9	Partners Healthca	G02B 27: Other optical systems   Other optical apparatus	51	3	0.8%	1 0.0%
10	Partners Healthca	G02F 1: Devices or arrangements for the control of the intensit	50	3	0.8%	1 0.0%
11	Partners Healthca	H01S 3: Lasers, i.e. devices for generation, amplification, mod	50	3	0.8%	1 0.0%
12	Partners Healthca	H01S 5: Semiconductor lasers	50	3	0.8%	1 0.0%
13	TeraView	G01N 21: Investigating or analysing materials by the use of op	42	2	32.9%	0 31.3%
14	Epson	G01N 21: Investigating or analysing materials by the use of op	3:	5	0.1%	27 0.1%
15	Epson	G01J 5: Radiation pyrometry	27	7	0.1%	4 0.0%
16	Epson	H01S 1: Masers, i.e. devices for generation, amplification, mod	22	2	0.1%	20 0.1%
17	MACOM Technolo	G01F 23: Indicating or measuring liquid level, or level of fluent	20		2.8%	1 0.1%
18	MACOM Technolo	G01J 5: Radiation pyrometry	20		2.8%	1 0.1%
19	MACOM Technolo	G01N 21: Investigating or analysing materials by the use of op	20		2.8%	1 0.1%
20	MACOM Technolo	G01N 23: Investigating or analysing materials by the use of wa	21		2.8%	1 0.1%
21	MACOM Technolo	G01N 27: Investigating or analysing materials by the use of ele	21		2.8%	1 0.1%
22	MACOM Technolo	G01V 3: Electric or magnetic prospecting or detecting   Measu	20		2.8%	1 0.1%
23	MACOM Technolo	G01V 8: Prospecting or detecting by optical means	20		2.8%	1 0.1%
24	Epson	G01J 3: Spectrometry   Spectrophotometry   Monochromators	19		0.0%	9 0.0%
25	PROTON PRODUC	G01B 11: Measuring arrangements characterised by the use of	17	7	91.2%	3 42.9%
26	PROTON PRODUC	G01N 21: Investigating or analysing materials by the use of op	17	7	91.2%	3 42.9%
27	Chinese Academy	G01N 21: Investigating or analysing materials by the use of op	16	5	0.0%	6 0.0%
28	PROTON PRODUC	G01B 15: Measuring arrangements characterised by the use of	16	6	87.5%	2 28.6%
29	Epson	H04N 5: Details of television systems	15	5	0.0%	9 0.0%
30	TeraView	A61B 5: Measuring for diagnostic purposes   Identification of	14	4	11.1%	3 9.4%
31	DEMERS	G01N 21: Investigating or analysing materials by the use of op	13	3	53.4%	5 33.3%
32	PROTON PRODUC	B29C 47: Extrusion moulding, i.e. expressing the moulding ma	1:	3	71.1%	2 28.6%
33	PROTON PRODUC	G01J 5: Radiation pyrometry	1:	3	69.6%	1 14.3%
34	PROTON PRODUC	H01B 13: Apparatus or processes specially adapted for manuf	1:	3	69.6%	1 14.3%
35	Canon	G01N 21: Investigating or analysing materials by the use of op	1:			1 0.0%
36	Epson	G01J 1: Photometry, e.g. photographic exposure meter	1:	2	0.0%	8 0.0%
37	New Jersey Inst	G01J 5: Radiation pyrometry	11	2	3.6%	3 1.3%
38	Ishida	G01G 11: Apparatus for weighing a continuous stream of mate	11		1.8%	1 0.1%
39	Ishida	G01G 19: Weighing apparatus or methods adapted for special	11		1.8%	1 0.1%
	Ishida	G01J 5: Radiation pyrometry	11		1.8%	1 0.1%
44	Tablata.	00111 01. Incomination of an	4		1.00	4 0.10



#### **KEY INVENTORS**



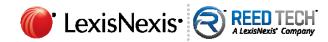


#### **Co-Ownership**

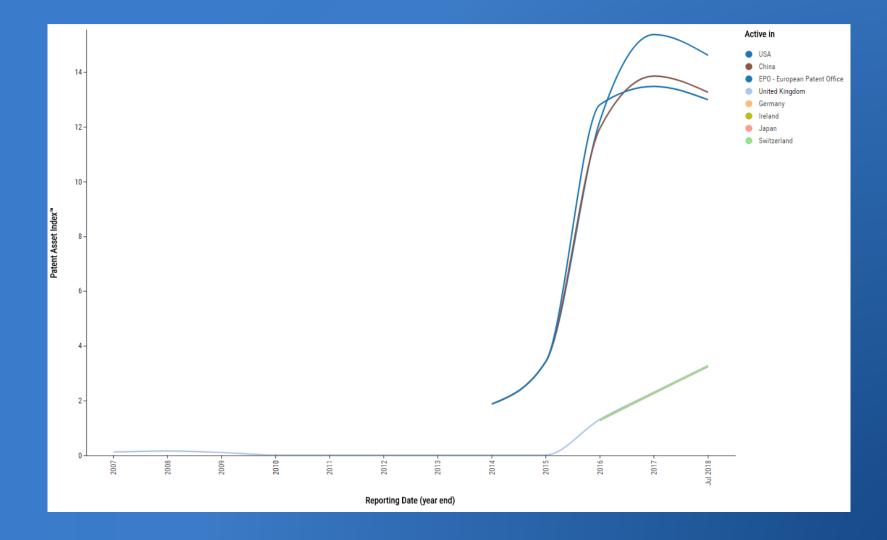


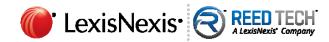
#### **PROTECTED COUNTRIES**

	✓ Active in	Patent Asset Index™ Portfolio Size
	1 US	15 (80.5%) 4 (57.1%)
	2 CN	13 (73.0%) 3 (42.9%)
	3 EP	13 (71.6%) 2 (28.6%)
	4 GB	3 (18.0%) 2 (28.6%)
	5 CH 6 DE	3 (17.9%) 1 (14.3%) 3 (17.9%) 1 (14.3%)
	7 IE	3 (17.9%) 1 (14.3%)
	7 IL 8 JP	
Compared view in (60 code) Shaling: Patent Asset Index"          200 - 255 - 205 - 225 + 225 + 205 - 255 - 200 - 200 - 20	- PL 8	3 (17.9%) 1 (14.3%)
	8 total rows.	
	o total roma.	



#### PATENT ASSET INDEX™ TREND PER COUNTRY







## Muchas gracias

